PART 1
From Concept to Discovery
September 25-29, 2023

- Risks of International Investments
- Confidentiality Agreements
- International Dispute Resolution
- Bidding Agreements
- AMI Agreements
- Granting Instruments
- Stabilization Issues
- Joint Operating Agreements
- JOA Accounting Procedures
- Participation (Farmout) Agreements
- Unitization Issues
- Ethics and Anti-Bribery Compliance
- Crude Oil Lifting Agreements

PART 2
From Discovery to Decommissioning
October 2-6, 2023

- International Project Development Risks
- Sanctions
- Seismic Contracts, Data Use & Exchange Agreements
- Unconventional Resources Development
- Crude Oil Marketing
- International Drilling and Service Contracts
- Decommissioning Issues
- ESG - Corporate Social Responsibility - Business Ethics
- Sale and Purchase Agreements
- International Dispute Resolution
- Natural Gas Sales Agreements
- Natural Gas Pipeline Transportation
- Natural Gas Balancing
- LNG Project Development

REGISTRATION - https://www.fnrel.org/programs/SCI23/registration
DAY 1: Monday, September 25, 2023

9:00 – 9:15 am: Introduction and Opening Remarks
HARRY W. SULLIVAN, JR., Program Chair; International Energy Attorney, Dallas, TX

9:15 – 10:15 am: International Oil & Gas Issues and Risks of International Investment
  • Overview of the international oil and gas industry
  • Historical and anticipated risks and rewards inherent in the industry
CHRIS MOYES, President, Moyes & Co., Inc., Dallas, TX

10:15 – 10:30 am: Hosted Refreshment Break

10:30 am – 12:30 pm: Confidentiality Agreements
  • Purpose and key provisions of a confidentiality agreement
  • Review of the AIEN Model Form Confidentiality Agreement, which provides protection for valuable information and data that is shared with another company
FELIPE ALICE, Partner, Morgan Lewis, Houston, TX
HARRY W. SULLIVAN JR., International Energy Attorney, Dallas, TX

12:30 pm – 2:00 pm: Lunch – On Your Own

2:00 – 4:00 pm: International Dispute Resolution
  • Successful resolution of disputes between parties is essential for business to succeed
  • International arbitration — an impartial private method of resolving disputes
  • AIEN Model Form Dispute Resolution Provisions
ANDREW MELSHEIMER, Partner, Holland & Knight, Dallas, TX
ABBY COHEN SMUTNY, Partner, White & Case, Washington, D.C.

4:00 – 4:15 pm: Hosted Refreshment Break

4:15 – 6:00 pm: Bidding Agreements and AMI Agreements
  • Review of the AIEN Model Form Study and Bid Group Agreement, which provides a basis for companies to establish a consortium to cooperate in bidding for or acquiring oil and gas granting instruments
  • Review of area of mutual interest (AMI) agreements, and their purposes and functions
ED TURNER, International Attorney, Houston, TX

6:00 – 7:00 pm: Hosted Reception for Registrants, Speakers & Guests

DAY 2: Tuesday, September 26, 2023

9:00 – 10:30 am: Granting Instruments
  • Concessions
  • Production sharing contracts
  • Risk service contracts
  • Other provisions
ELISABETH ELJURI, CLC & Chief Negotiator, Westlawn, Houston, TX
HARRY W. SULLIVAN, JR., Program Chair; International Energy Attorney, Dallas, TX

10:30 – 10:45 am: Hosted Refreshment Break

10:45 am – 12:30 pm: Granting Instruments
  • Continued

12:30 – 2:00 pm: Hosted Networking Luncheon

2:00 – 4:00 pm: Granting Instruments
  • Continued

4:00 – 4:15 pm: Hosted Refreshment Break

4:15 – 5:30 pm: Stabilization Issues in Granting Instruments
  • Change of law as one of the main risks in the international oil and gas industry
  • Stabilization as one method to address the change of law risk
ANDREW MELSHEIMER, Partner, Holland & Knight, Dallas, TX

The course registration desk will open at 8:15 am on Monday, September 25, at the Royal Sonesta Houston Galleria, 2222 West Loop South, Houston, Texas 77027, USA. Sessions will meet at this hotel daily.
DAY 3: Wednesday, September 27, 2023

9:00 – 10:30 am: Joint Operating Agreements
• Rights, duties, and obligations of co-venturers in the same oil and gas contract area
• AIEN 2012 Model Form International Operating Agreement
ROBERT D. TRACY, Sr. Counsel, ExxonMobil Corporation, Spring, TX
DAVID H. SWEENEY, Partner, Clifford Chance, Houston, TX

10:30 – 10:45 am: Hosted Refreshment Break

10:45 am – 12:30 pm: Joint Operating Agreements
• Continued

12:30 – 2:00 pm: Lunch – On Your Own

2:00 – 4:00 pm: Joint Operating Agreements
• Continued

4:00 – 4:15 pm: Hosted Refreshment Break

4:15 – 5:30 pm: JOA Accounting Procedures
• Funding operations and accounting for costs
• 2012 AIEN Model Form International Accounting Procedure under the granting instrument
• AIEN Model Form International Farmout Agreements
HARRY W. SULLIVAN, JR., Program Chair; International Energy Attorney, Dallas, TX

DAY 4: Thursday, September 28, 2023

9:00 – 10:30 am: Participation (Farmout) Agreements
• A vehicle to acquire an interest in an oil and gas granting instrument by performing or paying for specified work under the granting instrument
• AIEN Model Form International Farmout Agreements
MICHAEL P. DARDEN, Partner, Gibson & Dunn, Houston, TX

10:30 – 10:45 am: Hosted Refreshment Break

10:45 am – 12:30 pm: Participation Agreements
• Continued

12:30 – 2:00 pm: Lunch – On Your Own

2:00 – 4:00 pm: Unitization Issues
• Development of a common oil and/or gas reservoir that underlies more than one contract area
• Mechanics of unitization and of operating a unit
• Cross-border unitization
• AIEN Model Form UUOA and current revisions
JOHN S. DZIENKOWSKI, Professor, The University of Texas School of Law, Austin, TX
STEVEN P. OTILLAR, Partner, White and Case LLP, Houston, TX

4:00 – 4:15 pm: Hosted Refreshment Break

4:15 – 5:30 pm: Unitization Issues
• Continued

DAY 5: Friday, September 29, 2023

9:00 – 10:30 am: Ethics and Anti-Bribery Compliance
• Bribery and corruption combated through a variety of treaties, conventions, and laws
• Business ethics and principles critical to working in the international oil and gas industry
• Traps for the unwarys
JAY G. MARTIN, International Attorney, Houston, TX
WILLIAM J. STELLMACH, Partner, Willkie Farr & Gallagher LLP, Washington, D.C.

10:30 – 10:45 am: Hosted Refreshment Break

10:45 am – 12:30 pm: Crude Oil Lifting Agreements
• How each co-venturer takes its share of oil and gas production
• AIEN Model Form Lifting Procedures
CHRIS J. PEPONIS, Partner, Latham & Watkins LLP, Houston, TX

12:30 pm: Course Adjournment
<table>
<thead>
<tr>
<th>Time</th>
<th>Session</th>
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<tbody>
<tr>
<td>9:00 – 9:15 am</td>
<td>Introduction and Opening Remarks</td>
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<td>HARRY W. SULLIVAN, JR., Program Chair; International Energy Attorney, Dallas, TX</td>
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<tr>
<td>9:15 – 10:30 am</td>
<td>Overview of International Oil &amp; Gas Issues and International Project Development Risks</td>
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</table>
| LUIS MIRANDA, Consultant, Miranda Alliance, Houston, TX
| MICHAEL SILVER, Vice President & General Counsel, VAALCO Energy Inc., Houston, TX |
| 10:30 – 10:45 am   | Hosted Refreshment Break                                                 |
| 10:45 am – 12:30 pm| Sanctions                                                              |
| ANDREW MELSHEIMER, Partner, Holland & Knight, Dallas, TX |
| 12:30 – 2:00 pm    | Lunch – On Your Own                                                     |
| 2:00 – 3:00 pm     | Seismic Contracts, Data Use, and Exchange Agreements                     |
| HARRY W. SULLIVAN, JR., Program Chair; International Energy Attorney, Dallas, TX |
| Additional speaker to be announced. |
| 3:00 – 4:00 pm     | International Unconventional Resources Development                      |
| KEITH B. HALL, Professor, Louisiana State University Paul M. Hebert Law Center, Baton Rouge, LA |
| Additional speaker to be announced. |
| 4:00 – 4:15 pm     | Hosted Refreshment Break                                                 |
| 4:15 – 6:00 pm     | Crude Oil Marketing                                                     |
| KEITH B. HALL, Professor, Louisiana State University Paul M. Hebert Law Center, Baton Rouge, LA |
| 6:00 – 7:00 pm     | Hosted Reception for Registrants, Speakers & Guests                      |
| 9:00 – 10:30 am    | International Drilling and Service Contracts                            |
| WILLIAM W. PUGH, Shareholder, Liskow & Lewis, Houston, TX
| JOHN ALMY, Shareholder, Liskow & Lewis, Houston, TX
| OWEN L. ANDERSON, Professor, The University of Texas School of Law, Austin, TX |
| 10:30 – 10:45 am   | Hosted Refreshment Break                                                 |
| 10:45 am – 12:30 pm| Continued                                                               |
| 12:30 – 2:00 pm    | Hosted Networking Luncheon                                              |
| 2:00 – 4:00 pm     | Decommissioning Issues                                                  |
| FELIPE ALICE, Partner, Morgan Lewis, Houston, TX
| EDUARDO G. PEREIRA, Professor of Energy Law and Natural Resources Law, Siberian Federal University, Krasnoyarsk, Russia; Managing Partner, International Energy Law Advisory Group, Lisbon |
| 4:00 – 4:15 pm     | Hosted Refreshment Break                                                 |
| 4:15 – 5:30 pm     | ESG - Corporate Social Responsibility - Business Ethics                 |
| TOUFIC P. NASSIF, Director, Commercial Development, VAALCO Energy Inc., Houston, TX |
DAY 3: Wednesday, October 4, 2023

9:00 – 10:15 am: Sale and Purchase Agreements
- Selling oil and gas contracts as a common method of monetization
- Key terms and provisions of a sale
ANDREW B. DERMAN, Partner, Holland & Knight LLP, Dallas, TX
VINCENT S. MORELAND, Sr. Assistant General Counsel, Hess Corporation, Houston, TX

10:15 – 10:30 am: Hosted Refreshment Break

10:30 am – 12:30 pm: Sale and Purchase Agreements
- Continued

12:30 – 2:00 pm: Lunch – On Your Own

2:00 – 4:00 pm: Sale and Purchase Agreements
- Continued

4:00 – 4:15 pm: Hosted Refreshment Break

4:15 – 5:30 pm: International Dispute Resolution
- Successful resolution of disputes between parties essential for business to succeed
- International arbitration — an impartial private method of resolving disputes
- Benefits and pitfalls of arbitration
WILLIAM M. KATZ, JR., Partner, Holland & Knight LLP, Dallas, TX
DINA W. MCKENNEY, Partner, Holland & Knight, Dallas, TX

DAY 4: Thursday, October 5, 2023

9:00 – 10:15 am: Natural Gas Sales Agreements
- Complexities of pipeline sales of natural gas outside of established markets such as North America and Europe
- Primary terms and provisions of gas sales agreements
GABRIELLE FINGER, Commercial Advisor, CCUS Chevron New Energies, Houston, TX
HARRY W. SULLIVAN JR., International Energy Attorney, Dallas, TX

10:15 – 10:30 am: Hosted Refreshment Break

10:30 am – 12:30 pm: Natural Gas Sales Agreements
- Continued

DAY 5: Friday, October 6, 2023

9:00 – 10:15 am: LNG Project Development
- Continued
HARRY W. SULLIVAN JR., International Energy Attorney, Dallas, TX
MONICA HWANG, Partner, O’Melveny & Myers LLP, Houston, TX
JAMES ENGLISH, Senior Counsel, Clark Hill, Houston, TX

10:15 – 10:30 am: Hosted Refreshment Break

10:30 am – 12:30 pm: LNG Project Development
- Continued

12:30 pm: Course Adjournment

The course registration desk will open at 8:15 am on Monday, October 2, at the Royal Sonesta Houston Galleria, 2222 West Loop South, Houston, Texas 77027, USA. Sessions will meet at this hotel daily.
Registration

Registration pricing – Early Bird pricing ends 11:59 pm MDT on August 25, 2023
Registration closes September 21, 2023, at Noon MDT

Earlybird / Late

PART ONE
Foundation Member - $2,800 / $3000
Arien Member - $2,800 / $3000
IEL Member - $2,800 / $3000
Non-Member - $3,250 / $3,450

PART TWO
Foundation Member - $2,800 / $3000
Arien Member - $2,800 / $3000
IEL Member - $2,800 / $3000
Non-Member - $3,250 / $3,450

PART ONE & TWO
Foundation Member - $5,040 / $5,240
Arien Member - $5,040 / $5,240
IEL Member - $5,040 / $5,240
Non-Member - $5,850 / $6,050

Hard copy course materials may be purchased for $95 and will be distributed at the Short Course. All registrants will receive electronic materials in advance included with their registration. You may only purchase hard copy materials for the course(s) for which you are registered.

REGISTRATION - https://www.fnrel.org/programs/SCI23/registration

Get a 10% discount for both courses!

(When registering for both Parts 1 and 2, select both Part 1 and Part 2 and enter coupon code 10PERCENTOFF to receive this 10% discount!)

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General Information

Room Reservations: The Royal Sonesta Houston Galleria Hotel, 2222 West Loop South, Houston, Texas 77027, has blocked rooms for these courses until September 20 at the discounted rate of $199 (single/double) per night. For reservations, contact the hotel at:

- Online Group: https://book.passkey.com/event/50513160/owner/5142/home
- Tel: +1 713-627-7600 (mention International Oil & Gas Law)

Please contact info@fnrel.org if you have any problems making a reservation.

Registration Fees: Includes electronic course materials, refreshments, and hosted functions as listed in this brochure. These fees do not include hotel costs or transportation. Registrations will be accepted only when accompanied by a check, money order, government purchase order or training form, credit card information, or wiring information. No registrations can be processed without payment. Recording: Audio and video recording, streaming, or other types of live or stored dissemination are not permitted without express authorization from the Foundation.

Special Needs: If you have special needs addressed by the ADA, please notify us at least two weeks before the program.

Registration Cancellations: Refunds, less a $200 administrative fee, will be given for cancellations received by 3:00 pm Central time on Friday, August 25, 2023. No refunds will be given thereafter, although substitution of attendees may be made by contacting the Foundation. Cancellations must be made in writing or email to info@fnrel.org. Registrants not entitled to a refund will receive a link to the written materials.

CLE Credit: Each course consists of approximately 29.5 hours of continuing education, including up to 90 minutes of ethics in Part 1 and up to 75 minutes of ethics in Part 2, depending upon your jurisdiction. You must let us know, at least 45 days in advance of the conference, the states or organizations for which you will need credit (see registration form). Credit hours for states will vary and are subject to each state's approval and credit rounding rules. Foundation conferences are typically accredited by all mandatory CLE states and Canadian provinces, and various professional organizations. Attorneys from certain states may be required to pay an additional fee. The Foundation is a State Bar of California MCLE-approved provider.